

Michael Chidambaram,
Partner



Career Overview

Diversity is the hallmark of Michael Chidambaram's real estate experience. Whether it be assisting clients in obtaining conditional use permits or negotiating complex institutional leases, Mr. Chidambaram's broad industry knowledge and entrepreneurial spirit make him an asset to landlords and tenants alike.

Mr. Chidambaram's real estate career began in 1995 procuring retail sites in Bombay, India for an international television network. At Wilbur Properties, a respected Palo Alto brokerage, Mr. Chidambaram focused on University Avenue street retail as well Silicon Valley office and retail projects. Prior to his partnership at Vandermade Commercial, Mr. Chidambaram was recruited to Whitney Cressman (now GVA Kidder Mathews) to focus on retail and office leasing in San Francisco.

Professional Brokerage Experience

In the retail leasing arena, Mr. Chidambaram's clients range from national chains to startup concepts including: Equinox Fitness, Taca Airlines, Venga Empanadas, Relax Feet, Circolo, Crash Nightclub, City Visions Entertainment, 330 Ritch Street Restaurant & Club, Circa Restaurant & Lounge, Etiquette Lounge, Medici Lounge, Chill Dessert Café, Urban Picnic, Diddam's Party & Toys, Curves, Dollar Max, Earthsake, Sleep and Beyond, Space Yogurt, Z-Coil Shoes and Star TV. Mr. Chidambaram was also responsible for leasing Stevens Creek Central, a 200,000 sq. ft. San Jose retail center managed by Hart Advisors.

Mr. Chidambaram has procured Bay Area office space for a spectrum of tenants including Habitat for Humanity, Unite Here, National University of Singapore, Miller and Fanwick LLP, Patni Systems, TCT Inc., Unive, India Community Center, and Jeena.

San Francisco Bay Area Retail & Restaurant Tenant Representation

Constantly changing regulations and an evolving retail landscape present unique challenges to Bay Area retail and food-use tenants. Mr. Chidambaram's understanding of city planning, zoning, use permits, neighborhood restrictions, ABC licensing, and the entertainment/public assembly hearing process provide tenants with practical guidance in site selection and navigating the complex bureaucracy of local government. His clients also benefit from his professional network of attorneys, architects and consultants specializing in Bay Area retail and food uses. Mr. Chidambaram is committed to fairly and ethically representing his clients and negotiating deals that make sense for both Tenant and Landlord alike, thereby ensuring their mutual long term success.

Education

Mr. Chidambaram earned his Bachelor's degree in Communication from Santa Clara University; He is a licensed California Real Estate Agent.

Organizations and Affiliations

- International Council of Shopping Centers (ICSC)
- The Indus Entrepreneurs (TIE)
- Singapore American Business Association (SABA)
- Board Member, Capacitor Dance Company
- Tech-Biz TV, Host and Commentator