

Michael Chidambaram,
Partner



Career Overview

Diversity is the hallmark of Michael Chidambaram's real estate experience. Whether it be assisting clients in obtaining conditional use permits or negotiating complex institutional leases, Mr. Chidambaram's broad industry knowledge and entrepreneurial spirit make him an asset to landlords and tenants alike.

Michael's real estate career began in 1995 procuring retail sites in Asia for Star TV, an international television network. At Wilbur Properties, one of the oldest Palo Alto brokerage, Michael focused on University Avenue street retail as well Silicon Valley office and retail projects. Prior to his partnership at Vandermade, Michael was recruited to Whitney Cressman (now Kidder Mathews) to focus on retail and office leasing in San Francisco.

Professional Brokerage Experience

In the retail leasing arena, Michael Chidambaram's clients have ranged from national chains to startup concepts including: Equinox Fitness, Taca Airlines, Ozone Thai, Relax Feet, City Visions Entertainment, Tonic Nightlife Group, Circa Restaurant & Lounge, Urban Picnic, Diddam's Party & Toys, Curves, Dollar Max, Earthsake, Z-Coil Shoes and Star-TV. Michael was also responsible for leasing Stevens Creek Central, a 200,000sf San Jose retail center managed by Hart Realty Advisers.

Michael has procured Bay Area office space for a spectrum of tenants including Habitat for Humanity, Amazon Environmental Research Institute, Unite Here, National University of Singapore, Miller and Fanwick LLP, Patni Systems, TCT Inc., Unive, India Community Center, and Jeena.

In addition to leasing, Michael has handled many owner-user and investment sales. From a 33,000sf industrial facility in San Francisco's Bayview District to numerous commercial condos in prime retail areas, Michael's knowledge of zoning, conditional use permits and alcohol licensing has guided complex purchase and sale transactions to success. Michael has also sold investment properties including mixed use sites in Oakland and San Francisco. His perspective on commercial leasing helps buyers see the full potential of investment sites while bringing sellers maximum value.

San Francisco Bay Area Retail & Restaurant Tenant Representation

Constantly changing regulations and an evolving retail landscape present unique challenges to Bay Area retail and food-use tenants. Michael Chidambaram's understanding of city planning, zoning, use permits, neighborhood restrictions, ABC licensing, and the entertainment/public assembly hearing process provide tenants with practical guidance in site selection and navigating the complex bureaucracy of local government. His clients also benefit from his professional network of attorneys, architects and consultants specializing in Bay Area retail and food uses. Mr. Chidambaram is committed to fairly and ethically representing his clients and negotiating deals that make sense for both Tenant and Landlord alike, thereby ensuring their mutual long term success.

Education

Mr. Chidambaram earned his Bachelor's degree in Communication from Santa Clara University; He is a licensed California Real Estate Agent License DRE Lic. 01340988.

Organizations and Affiliations

- International Council of Shopping Centers (ICSC)
- Singapore American Business Association (SABA)
- Board Member, Capacitor Performance
- BNI Golden Ideas Chapter