

**Sheldon Pont**

Partner

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Career Overview

Mr. Pont joined Vandermade Commercial in 2015, bringing with him a distinguished track record. He began his professional career in residential property management, evolving into real estate brokerage services, shopping center leasing and commercial / industrial / office real estate development. He is a lecturer, panelist, expert witness and author on various topics concerning real estate, and is frequently quoted for his expertise in trade and consumer publications.

Experience

Mr. Pont previously served as the first Director of Retail and Restaurant Corporate Services for Grubb & Ellis where he was responsible for being the single-point-of-contact for the firm's national retail and restaurant accounts while managing all services offered by the company. Mr. Pont has been involved globally with retailers and restaurateurs for whom he served as Director of Real Estate, Construction & Store Development or longtime Exclusive Agent, including Morton's Steakhouse, Polo Ralph Lauren, J. Crew, Tommy Hilfiger, Kenneth Cole, Cartier Jewelers, Shanghai Tang, Marimekko, Marc Ecko, Charming Shoppes (DBA Fashion Bug), Sbarro Restaurants, Bertolini's Trattoria, Micks/Peasant Restaurants, Ark Restaurants (DBA Lutece, Sequoia, America, Bryant Park Grill, Gallagher's Steakhouse, New York New York Hotel, et al.), Ranch*1, Constellation Concepts (DBA California Café, Napa Valley Grill, Café Del Rey, Alcatraz Brewing Co., et al.), Charley's Crab/Chuck & Harold's Palm Beach/ Joe Muer's Seafood (divisions of Landry's Restaurants), Dunkin' Donuts, Baskin-Robbins Ice Cream, Togo's, and Little Caesars Pizza.

Complementing his work experience with retailers and restaurateurs, his career began and continued while representing developers and landlords on projects throughout the United States, Canada and parts of Asia – most notably the “Las Vegas Comes to Asia” Cotai Strip in Macao, China. Mr. Pont was founding Principal and President of Bieri, Pont & Rassler Associates, Inc., a national consulting firm that was particularly noted for its work on mixed-use, specialty and fashion centers, including the renowned Dallas Galleria, Somerset Collection (Troy/Detroit), The Court at King of Prussia (Philadelphia), Esplanade Worth Avenue (Palm Beach), and Old Hyde Park Village (Tampa).

Education

Mr. Pont earned his undergraduate and graduate degrees from Wayne State University and the University of Michigan respectively, and his law degree from Michigan State University/DCL College of Law.